



Your Strategic Partner for  
Workplace Solutions, Business  
Expansion, and Growth.

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# Beyond Workspaces, **We Enable Possibilities**

We Provide An End-To-End, Zero-CapEx Gateway For Enterprises To Scale Across India.



## **Real Estate**

Pan India Hub & Spoke Distributed Models for Office Spaces



## **Talent**

Diverse Talent Acquisition And Smooth GCC Transitions



## **Compliance**

Full Legal, Finance And Accounting Support



# A Risk-Free Gateway To High-Potential Markets Across India

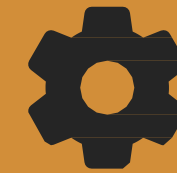
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We Hand-Hold Clients Through Every Stage Of Their  
Expansion Journey



## **BUILD**

Strategic advisory, pricing models  
and multi-city office setups.



## **OPERATE**

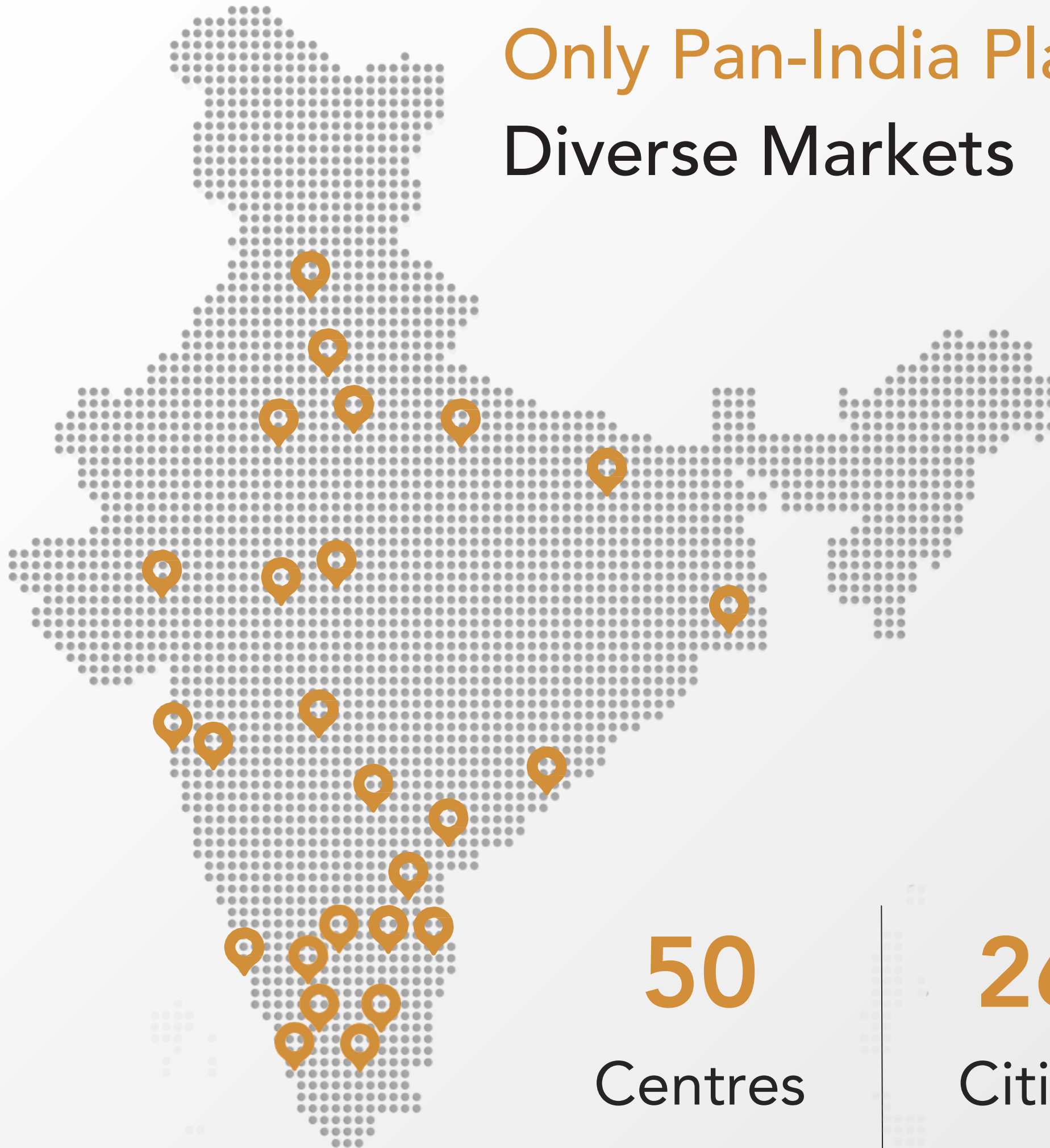
Facilities management, wellness,  
engagement and legal compliance.



## **TRANSFER**

Asset transfer and post-  
transfer support services.

# Only Pan-India Player with Scale Across Diverse Markets



50  
Centres

26  
Cities

485K+  
Sq. Ft.

## Strong Client Base

**100+** clients

31% of properties occupied by multi city clients

## Upcoming Locations/Projects

**2.0 Lac** Sq feet (4k seats) under design/sales  
Indore, Chennai, Vellore, Coimbatore, Kolkata

## Industry - Leading Occupancy Rate

Occupancy Rate of **85%+** in all our centres  
60% of portfolio with lock-in > 3 years

## Deepening Client Relationships

**Hexaware** (2 cities), **Redbus** (6 cities), **Zomato** (7 cities), **Zeelearn** (6 cities), **TVS** (3 cities)



# Trusted by Global Leaders and Indian Enterprises

## Notable Clients



### Blue-Chip Trust

Trusted by industry leaders to manage their distributed workforce



### Pan-India Presence

We are strong in South India and are expanding in the West and the North



### Strategic Alliances

Deep partnerships with Government Institutions and Trade Associations

# Our Notable Projects

| Clients                                | City                                                                     | Property Selection | Property Assessment | Agreement Management | Design & Planning | Project Delivery | Facility Operations | Client Support | Expansion Services |
|----------------------------------------|--------------------------------------------------------------------------|--------------------|---------------------|----------------------|-------------------|------------------|---------------------|----------------|--------------------|
| ADP India Private Limited              | Vellore                                                                  | ✓                  | ✓                   | ✓                    | ✓                 | ✓                | ✓                   | ✓              |                    |
| Hexaware Technologies Ltd              | Coimbatore, Mangalore                                                    | ✓                  | ✓                   | ✓                    | ✓                 | ✓                | ✓                   | ✓              | ✓                  |
| Zomato Limited                         | Coimbatore, Mangalore, Mysore, Vijayawada, Patna, Indore, Agra           | ✓                  | ✓                   | ✓                    | ✓                 | ✓                | ✓                   | ✓              | ✓                  |
| Panasonic Life Solutions India Pvt Ltd | Indore, Mumbai                                                           | ✓                  | ✓                   | ✓                    | ✓                 | ✓                |                     | ✓              | ✓                  |
| Redbus India Pvt Ltd                   | Delhi, Mumbai, Ahmedabad, Chennai, Hyderabad, Coimbatore, Jaipur, Indore | ✓                  | ✓                   | ✓                    |                   |                  |                     | ✓              | ✓                  |
| Zee Learning                           | Mohali, Jaipur, Lucknow, Pune, Chennai                                   | ✓                  | ✓                   | ✓                    |                   |                  |                     | ✓              | ✓                  |
| Tiket Intl Private Limited             | Coimbatore                                                               | ✓                  | ✓                   | ✓                    | ✓                 | ✓                | ✓                   | ✓              |                    |
| Amber Conect Pvt Ltd                   | Coimbatore                                                               | ✓                  | ✓                   | ✓                    | ✓                 | ✓                | ✓                   | ✓              |                    |
| TVS Motors                             | Indore, Bhopal, Madurai                                                  | ✓                  | ✓                   | ✓                    | ✓                 | ✓                | ✓                   | ✓              | ✓                  |
| Novintix Technologies LLP              | Coimbatore                                                               | ✓                  | ✓                   | ✓                    | ✓                 | ✓                | ✓                   | ✓              | ✓                  |
| Nuvama Wealth and Investment Limited   | Indore                                                                   | ✓                  | ✓                   | ✓                    | ✓                 | ✓                | ✓                   | ✓              |                    |
| Swara Baby Products Pvt Ltd            | Indore                                                                   | ✓                  | ✓                   | ✓                    | ✓                 | ✓                | ✓                   | ✓              | ✓                  |



# Validated by the World's Most Prestigious Institutions

## ★ Awards and Recognition ★



Forbes India – DGEMS  
Select 200 (2024)



TiE50 Award 2023 by  
TiE Silicon Valley USA



ET Edge – Best Brands  
2024



FICCI TNIE Startup Star Award  
for Deep Social Impact 2021  
to 2023 in a row

## Media Highlights

Mikro Grafeio Reports  
Remarkable Growth and Expansion

Mission 100,000  
Jobs in Emerging Cities

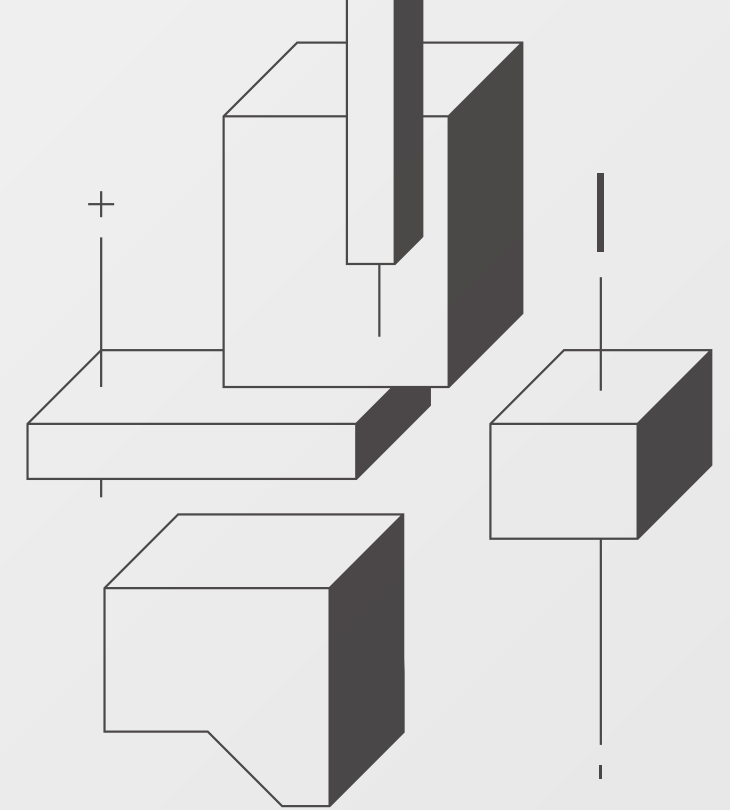
Viksit Bharat Playbook  
Tier-2 Cities as India's Growth Frontline

Accelerating Expansion  
Across Emerging Markets

Revitalising India's Emerging  
Cities Through Job Creation

# Standard Specifications for **Managed Office Spaces**

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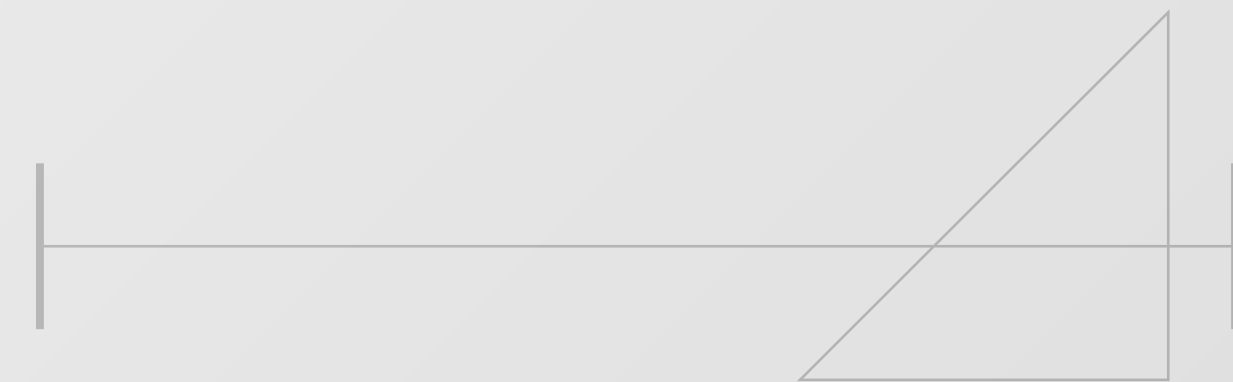


## Inclusions

- Modern and ergonomic interiors
- Work stations – 4ft x 2ft
- Medium back revolving chairs
- 2 Raw Power sockets / WS & 100% DG Back up
- Standard operating time: 9AM – 6:30PM (Mon – Sat)
- Air-conditioning
- Elevators & Common area maintenance
- Building security
- Premises Consumables & House Keeping
- Electricity
- Internet (Wifi)
- UPS
- AMC –AC, Chairs, MEP etc
- DG Consumption
- Pantry services –Tea / Coffee

## Add-Ons

- Any specific requirements
- Floor Security
- Additional AV Device
- PA system & 100% UPS backup for WS
- Servers & Switches
- Lease Line
- Pedestals for WS & Patch cords
- Anything which is not part of Inclusions
- CCTV Camera for Inside the Premise





**Jaishankar  
Seetharaman**

30+ Years of Experience in Technology  
Leadership, Global Delivery & Digital  
Transformation



**Santosh  
Mahalingam**

30+ Years of Experience Across  
Global BFSI & ITES Sectors



**Mohan  
Mathew**

30+ Years of Global Leadership  
in Business Transformation &  
Enterprise Growth



**Ranchu  
Nair**

20+ Years of Global  
Leadership in Business Growth  
& Workforce Transformation



**Shyam  
Kumar**

20+ Years Leading and Scaling  
Technology Ventures Across AI,  
Data & Digital Transformation



# Meet Our Founders

**Our Mission:** Creating 100,000 Jobs  
Across India's Emerging Cities

"We experienced what it meant to leave home in search of opportunity. Mikro Grafeio was founded to ensure the next generation can build their future closer to home."





**Braghadeesh Gopalakrishnan**

Director – Business Growth & Delivery  
Email: braghadeeshg@mikrografeio.com



**Deep Shekhar**

Executive Director – Business Growth  
Email: deep@mikrografeio.com



**Hemlal Verma**

Head – Operations  
Email: hemlalv@mikrografeio.com



**Manjunath S**

Head – Finance  
Email: manjunaths@mikrografeio.com



**Mary Magdaline J**

Head – Human Resources  
Email: marym@mikrografeio.com



**Sandhya Vinod**

Head – Business Services & Compliance  
Email: sandhyav@mikrografeio.com



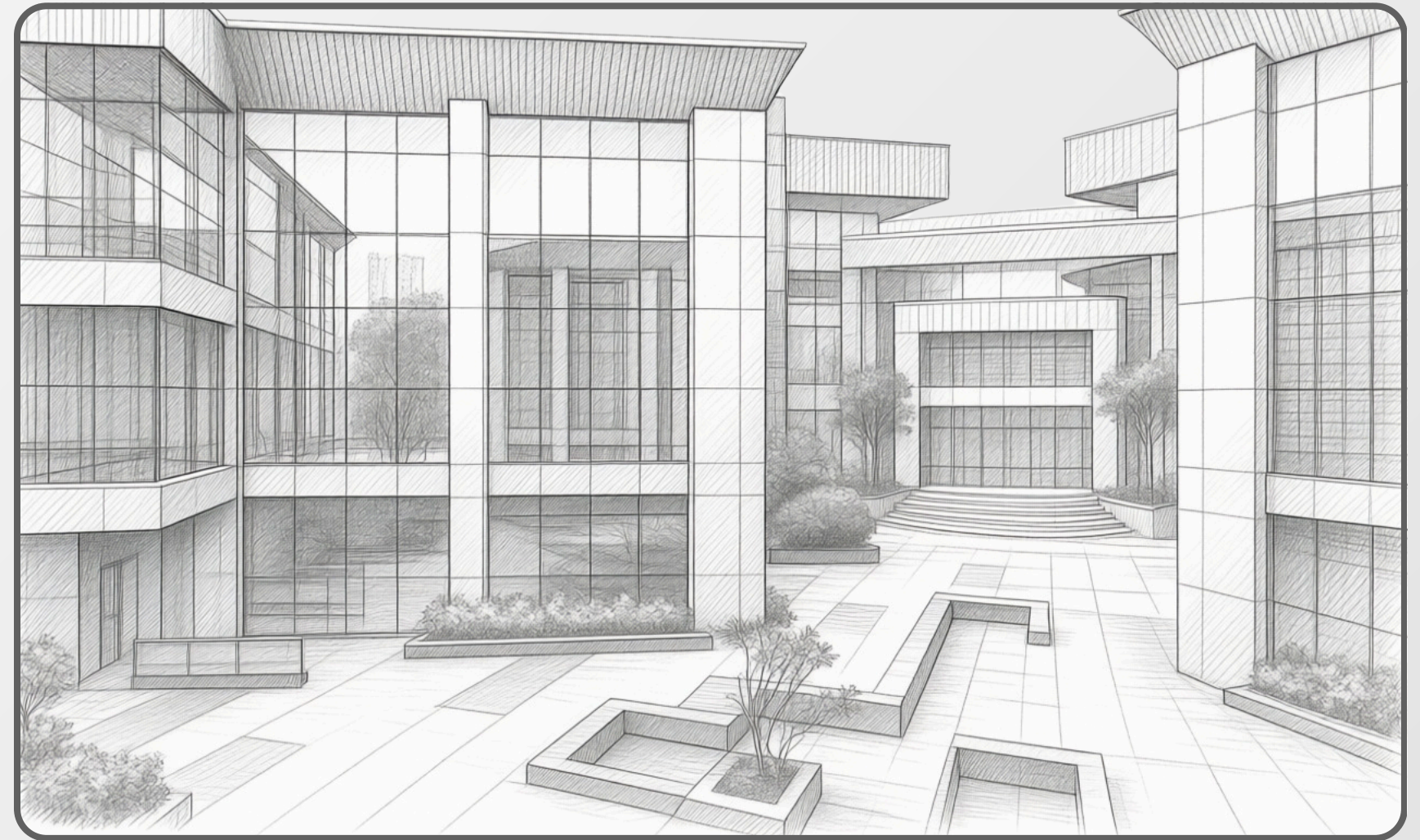
# Our Leadership



# Our Value Proposition

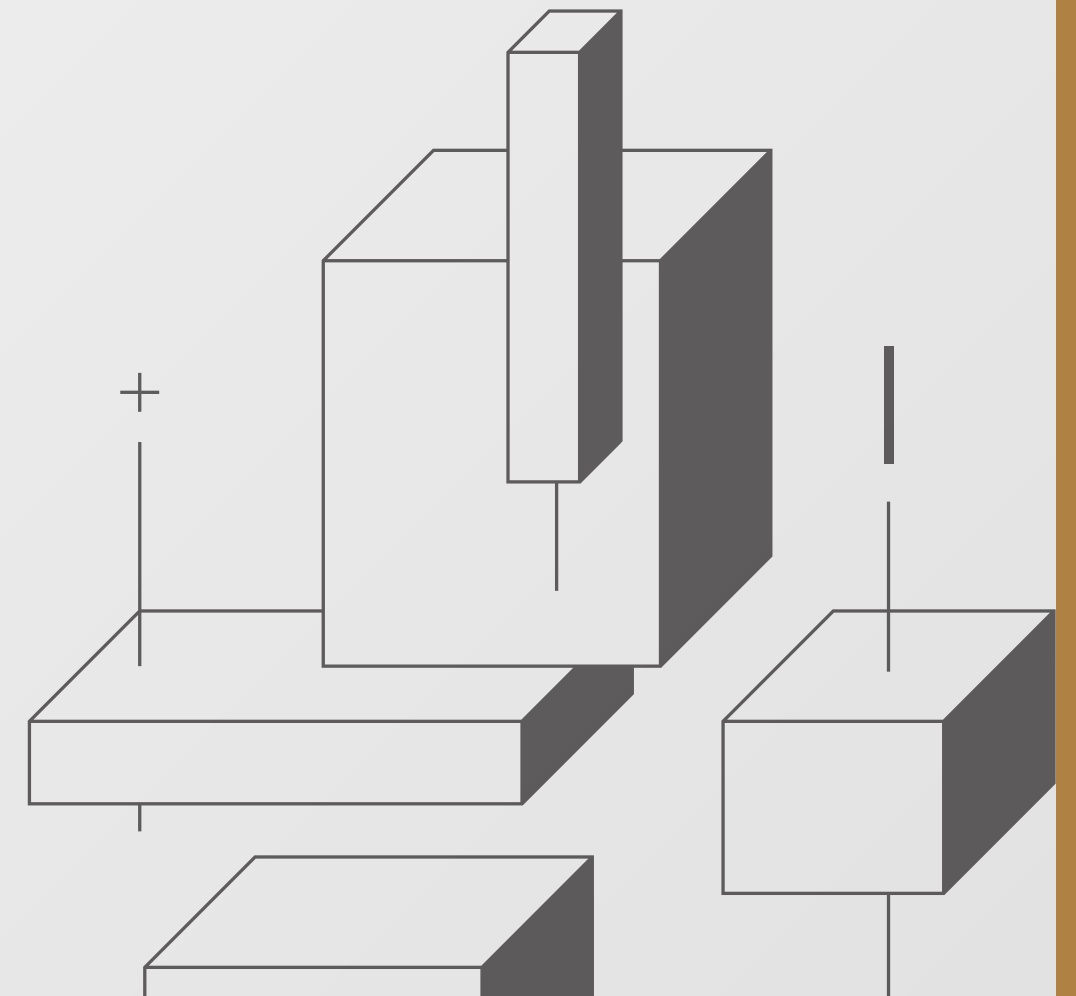
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- Strategic advisory capability for effective location and growth decisions
- Single contract with seamless multi-city workspace access
- Proven track record in rapid large-scale setups (Hexaware, Zee, Zomato, TVS)
- CapEx-light workspace solutions tailored for cost-effective expansion
- Specialized regional talent intelligence and retention strategies
- Deep expertise in local workforce and compliance management
- Strong regional networks enabling faster execution and lower risk.





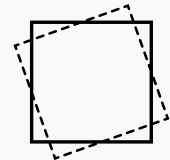
# Annexure



# HEXAWARE



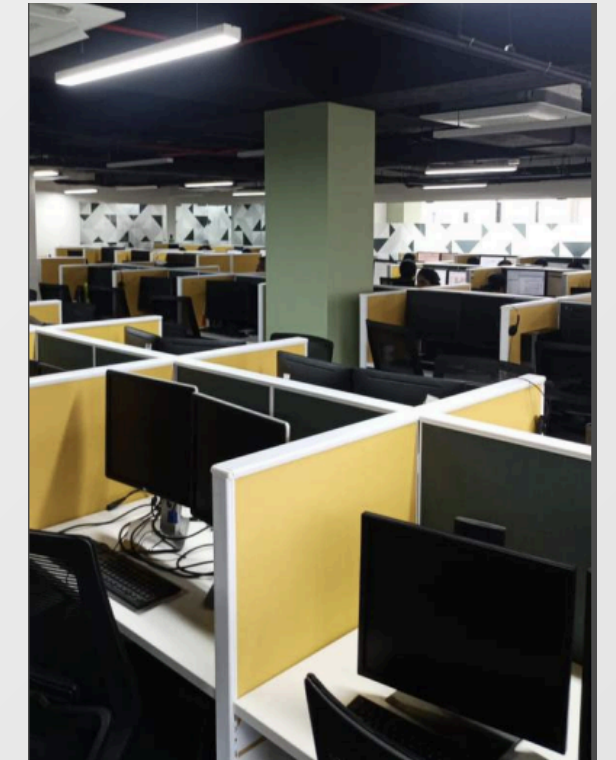
936 seats



45,314 Square feet

Delivered a **733-seat workspace spanning 33,064 sqft** in Coimbatore **within 75 days.**

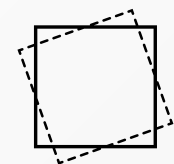
Integrated approach where Mikro Grafeio was a partner, with an additional **203-seat workspace spanning 12,250 sqft** in Mangalore, along with planned expansions across other Tier-2 locations.







375 seats



14,165 Square feet



Established a **101-seat facility spanning 5,140 sqft in Indore**, demonstrating the viability and potential of Tier-2 markets.

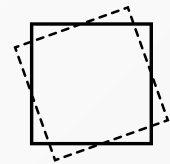
Further projects were executed in **Bhopal (139 seats, 5,000 sqft)** and **Madurai (135 seats, 4,025 sqft)**, strengthening our footprint across key regional markets.







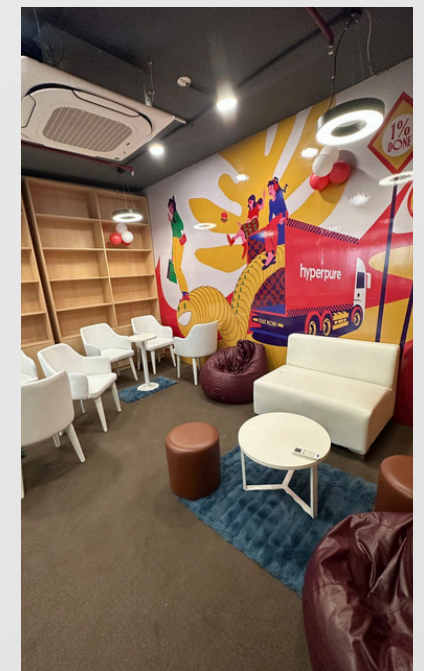
505 seats



17,627 Square feet

Mikro Grafeio worked with **Eternal/Zomato** to execute a rapid and dependable setup of an **80-seat workspace spanning 2,800 sqft** in Patna within **60 days**.

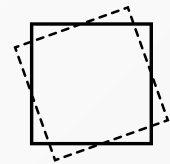
Expanded swiftly across 7 **locations**, validating Mikro Grafeio's reliability and scalability. Projects were executed across **Indore** (100 seats, 3,500 sqft), **Coimbatore** (115 seats, 4,025 sqft), **Mangaluru** (52 seats, 1,820 sqft), **Mysuru** (37 seats, 1,295 sqft), **Agra** (36 seats, 1,260 sqft), and **Vijayawada** (85 seats, 2,927 sqft).







250 seats



10,530 Square feet

Mikro Grafeio partnered with Amber Group & Kuya Technologies to deliver a **250-seater** workspace spanning **8,961 sq. ft.** at Visantra Square, Coimbatore, within **76 days**.

As a **Jamaica-based company** expanding beyond metropolitan markets, their decision to establish operations in Coimbatore reflects their trust in Mikro Grafeio's ability to deliver reliable, scalable workspaces across emerging Tier-2 locations.

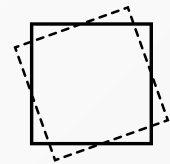




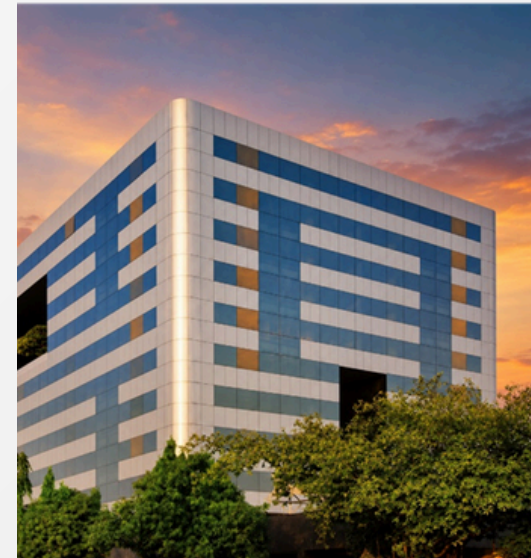
# Panasonic



180 seats



8,100 Square feet



Mikro Grafeio partnered with Panasonic to deliver a **50-seater, 1,600 sq. ft.** workspace at NRK Tech Park, Indore, within **55 days**. Building on the success of this engagement, the partnership expanded to Mumbai with a **130-seater**, approximately **6,500 sq. ft.** workspace at The Qube.

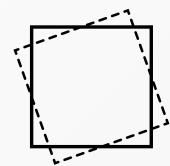


Reflecting Panasonic's continued trust in Mikro Grafeio's delivery capabilities and scalability.





160 seats



5,500 Square feet

Mikro Grafeio partnered with Tiket to deliver a **160-seater** workspace spanning approximately **5,500 sq. ft.** in Coimbatore within **50 days.**

As an **Indonesian company** expanding its presence in India, Tiket's decision to establish operations in Coimbatore reflects its trust in Mikro Grafeio's ability to deliver high-quality, scalable workspaces across emerging Tier-2 markets.





**Join Us** in Bringing the World's  
Best Companies to the Heart  
of India

Let's Build the **Future Together** —————

 800 22 700 22    [info@mikrografeio.com](mailto:info@mikrografeio.com)    [www.mikrografeio.com](http://www.mikrografeio.com)



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